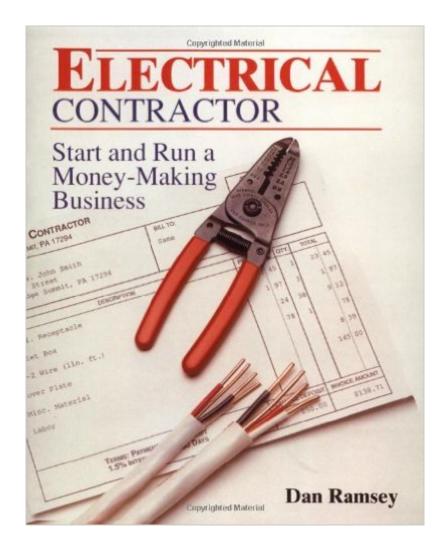
The book was found

Electrical Contractor: Start And Run A Money-Making Business





Synopsis

This book aims to give apprentice and journeymen electricians the knowledge they need to make it on their own without a degree in business. Dan Ramsey describes the latest opportunities for construction, remodelling and industrial electricians, and addresses the issues that would-be electrical contractors are sure to face, including: the location and licensing of the business; forming partnerships and corporations; setting fees and tracking expenses; building a clientele; renting vs. buying equipment; and expanding the business.

Book Information

Paperback: 323 pages Publisher: Tab Books; 1st edition (June 28, 1994) Language: English ISBN-10: 0830644679 ISBN-13: 978-0830644674 Product Dimensions: 9.2 x 7.4 x 0.7 inches Shipping Weight: 1.1 pounds Average Customer Review: 4.7 out of 5 stars Â See all reviews (3 customer reviews) Best Sellers Rank: #1,358,688 in Books (See Top 100 in Books) #204 in Books > Crafts, Hobbies & Home > Home Improvement & Design > How-to & Home Improvements > Contracting #831 in Books > Crafts, Hobbies & Home > Home Improvement & Design > How-to & Home Improvements > Electrical #3697 in Books > Crafts, Hobbies & Home > Home Improvement & Design > How-to & Home Improvements > Design & Construction

Customer Reviews

I have run my own business for about 8 years now and realized that I had fallen into a rut, I wasn't growing financially anymore so I was looking for something that would help get me over the hump. The book really has some good sound advice on when to hire more man power and it's very informative about how to keep your taxes and overhead low. The only thing I noticed was the text was a little dated but it didn't change the fact that it was still a good reliable source of information.

It's a good book for new ans existing electrical contractors to get motivated as far as bulding up their existing business or new business.

Loved this book! We are looking to start a business and this book helped give us all the information

we needed!

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